



“Providing Supply Chain Management Solutions” our Global Team at Vietnam B2B Direct has been assisting worldwide clients for over 10 years in Vietnam specializing in the areas of Sourcing Reports, Market Intelligence, Sourcing Trade Missions, Business Matching, Quotations and Negotiations, Factory Visitations, Manufacturing Agreements, Quality Control Inspections, Importing and Exporting Services, and Client Representation as Managing or Buyer’s Agents.

1. Complete Supply Chain Management Services:

Complete supply chain management services are provided and customized to clients’ needs such as Business Sourcing, Screening, Company Profiling and Business Matching, Vietnam Escorted Factory Tours, Sampling, Quotations, Negotiations, Manufacturing Agreements, Production Oversight, Quality Control Inspections and Product Shipment and Shipping Logistics Assistance..

2. Representatives and/or Buyer’s Agent Services:

Vietnam B2B Direct represents a number of worldwide companies as a managing agent, buyer’s agent or sole representative for low cost manufacturing projects. Vietnam B2B Direct maintains its own internal database with detailed information on over 3,000+ Vietnam Companies from previous factory visitations and assessments.

3. Skilled Local Management Group:

Vietnam B2B Direct’s Management Group consists of local well educated, English-speaking Vietnamese Staff trained in Western Business Standards involved with Business Sourcing, Supply Chain Management and Trade Solutions.

4. Import and Export Services

Vietnam B2B Direct is engaged in several activities in supporting those local and worldwide companies who require importing services for product distribution in Vietnam and exporting services for products reaching worldwide markets.

5. Vietnam Offices

Vietnam B2B Direct’s management have been operating in Vietnam for the past 10 years and has two locations ... its own modern,3-storey office building conveniently located near Ho Chi Minh City Airport and in Nha Trang City. We also have representation throughout North, Central and South Vietnam.

6. Canada and USA Branch Offices

Vietnam B2B Direct maintains offices in North America and a sales management team to assist with client representation and development of sales channels.

7. Direct Importer

Vietnam B2B Direct has signed Vietnam Importer Agreements for the Distribution Of World Branded Products such as Libbey Glassware and Tableware, Canada Litter.

For more information
or new business opportunities,
please contact:

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